

## CURRICULUM VITAE

**Henrik Jordahl**

### **Short bio**

Professor of Economics at Örebro University and program director at the Research Institute of Industrial Economics (IFN). My primary field of research is public economics, in particular the intersection between private business and the public sector. Most of my research covers tax-financed services, privatisation, management, school quality, voting behaviour, and interpersonal trust.

### **Current positions**

Professor of Economics at Örebro University School of Business, since 2019  
Program Director (The Economics of the Service Sector), Research Institute of Industrial Economics (IFN), since 2007

### **Education and academic promotion**

Professor of Economics, Örebro University, 2019  
Associate Professor (Docent) in Economics, Uppsala University, 2008  
Ph.D. in Economics, Uppsala University, 2002  
Licentiate in Economics, Uppsala University, 2000  
Master of Social Science in Business Studies and Economics, Uppsala University, 1996  
Degree in Business Administration (Diplom-Betriebswirt), Fachhochschule Rheinland-Pfalz, Worms, Germany, 1994  
Upper secondary diploma, Business Administration Program, Strömbacksaskolan, Piteå, 1990

### **Previous positions**

SNS – Centre for Business and Policy Studies, External Director of Research, 2012–2015  
IFN, Research fellow, 2006  
Uppsala University, Department of Economics, Postdoc, 2003–2006  
The Ratio Institute, Research fellow, 2002  
Uppsala University, Department of Economics, Assistant lecturer, 2002  
Uppsala University, Department of Economics, Graduate student, 1996–2002, including one year at UC Berkeley, 1998–1999

### **Funding, grants and scholarships**

I have worked actively with fundraising both at IFN and SNS, and several companies and organisations have contributed financially to my research projects, including the projects “From welfare state to welfare society” 2012–2015 at SNS and “Welfare services in the future” 2015–2017 at IFN.

I have also received the following competitive research grants, as the primary investigator if nothing else is indicated:

FORTE: Swedish Research Council for Health, Working Life and Welfare, “Welfare technologies and governance: Trust, control and service quality,” 5.0 MSEK, 2018–2021

Jan Wallanders och Tom Hedelius stiftelse, “Ownership, entry and competition in service markets,” 3.0 MSEK, 2017–

Jan Wallanders och Tom Hedelius stiftelse, “Tax-financed services: Information problems, management, and political consequences,” 2.0 MSEK, 2012–2016

Swedish Competition Authority, “Public sector outsourcing and regional development,” 1.2 MSEK, 2009–2011

Jan Wallanders och Tom Hedelius stiftelse, “The economics of the service sector: Politics and trade,” 3.0 MSEK, 2007–2011

European Commission, Seventh Framework Programme (Grant No 217512), “COINVEST – Competitiveness, Innovation and Intangible Investments in Europe,” Swedish part of collaborative project (primary investigator: Jonathan Haskel), €180K, 2008–2010

Torsten and Ragnar Söderberg Foundations, Post doc scholarship, 160 KSEK, 2006

Jan Wallanders och Tom Hedelius stiftelse, Wallander scholarship, to outstanding young researchers in the economic sciences, 1.05 MSEK, 2003–2005

Jan Wallanders och Tom Hedelius stiftelse, Hedelius scholarship, for graduate studies in the US, 1998–1999

Swedish Research Council, fellow applicant in the project “How should the relation between the state and the municipalities be designed?” (primary investigator: Sören Blomquist), 6.0 MSEK, 2003–2005

### **Honors and awards**

The Myrdal Prize, with Mikael Elinder and Panu Poutvaara, for the best article in *Ekonomisk Debatt* [Journal of the Swedish Economic Association] in 2009: “Själviska och framåtblickande väljare: Hur många röster köpte maxtaxan i barnomsorgen”.

The Peggy and Richard Musgrave Prize, with Mikael Elinder and Panu Poutvaara, for the paper “Selfish and prospective: Theory and evidence of pocketbook voting”, International Institute of Public Finance, Maastricht, 2008 (best paper by authors under 40 years old).

Templeton Freedom Award (2nd place) from the Atlas Economic Research Foundation, with Niclas Berggren, for the article “Free to trust: Economic freedom and social capital”, published in *Kyklos*.

The Wicksell Prize, for the paper “An economic analysis of voting in Sweden”, European Public Choice Society, Paris, 2001 (best paper by authors under 30 years old).

Rheinmöve Sonderpreis, Fachhochschule Rheinland-Pfalz, Worms, 1995 (best undergraduate thesis in Finance and Accounting).

### **Appointments, affiliations, board memberships, etc**

Royal Swedish Academy of Engineering Sciences, IVA, fellow, since 2015

CESifo, Research Network Fellow, since 2015

Uppsala Center for Fiscal Studies, at Uppsala University, affiliated member, since 2011

IZA, Research fellow, since 2008

HUI Research, Associated Researcher, since 2008

Swedish Competition Authority, member of the Council for Research Issues, 2016–2019

Centre for Education Economics (CfEE), academic council member and fellow, 2015–2019

European Public Choice Society, member of the Executive Board, 2011–2014

The Bertil Ohlin Institute, board member, 2009–2012  
 Uppsala Economic Association, board member, 1997 and 1999–2003 (President 2000)

### Academic editorship

Guest editor for a special issue of *CESifo Economic Studies*, Vol. 65, No. 4, on the topic Public Sector Outsourcing, published in December 2019.

Citations	Number	h-index
Google Scholar	2,272	17
Scopus	737	12
Web of Science	655	12
RePEc/CitEc	641	12

### Articles in international journals with peer review

- Management practices and the quality of primary care, *Public Money & Management*, forthcoming (with Jannis Angelis and Anna Häger Glenngård).
- Outsourcing public services: Contractibility, cost, and quality, *CESifo Economic Studies*, 65 (4), 349–372 (with Fredrik Andersson and Jens Josephson).
- Perspectives on public sector outsourcing: Quasi-markets and prices, *CESifo Economic Studies*, 65 (4), 343–348.
- The right look: Conservative politicians look better and voters reward it, *Journal of Public Economics*, 146 (February), 79–86, 2017 (with Niclas Berggren and Panu Poutvaara).
- Promises, policies and pocketbook voting. *European Economic Review*, 75 (April), 177–194, 2015 (with Mikael Elinder and Panu Poutvaara).
- Merciful yet effective elderly care performance management practices. *Measuring Business Excellence*, 19 (1), 61–69, 2015 (with Jannis Angelis).
- Political preferences and public sector outsourcing. *European Journal of Political Economy*, 30, 43–57, 2013 (with Mikael Elinder).
- Merged municipalities, higher debt: On free-riding and the common pool problem in politics. *Public Choice*, 143 (1–2), 157–172, 2010 (with Che-Yuan Liang).
- The looks of a winner: Beauty and electoral success. *Journal of Public Economics*, 94 (1–2), 8–15, 2010 (with Niclas Berggren and Panu Poutvaara).
- The political opinions of Swedish social scientists. *Finnish Economic Papers*, 22 (2), 75–88, 2009 (with Niclas Berggren and Charlotta Stern).
- Education returns of wage earners and self-employed workers: Rejoinder. *Economics of Education Review*, 28, 648–648, 2009 (with Panu Poutvaara and Juha Tuomala).
- Education returns of wage earners and self-employed workers: Comment. *Economics of Education Review*, 28, 641–644, 2009 (with Panu Poutvaara and Juha Tuomala).
- Faces of politicians: Babyfacedness predicts inferred competence but not electoral success. *Journal of Experimental Social Psychology*, 45 (5), 1132–1135, 2009 (with Panu Poutvaara and Niclas Berggren).
- Trust and growth: A shaky relationship. *Empirical Economics*, 35 (2), 251–274, 2008 (with Niclas Berggren and Mikael Elinder).
- Inequality and trust in Sweden: Some inequalities are more harmful than others. *Journal of Public Economics*, 92 (1–2), 348–365, 2008 (with Magnus Gustavsson).

- An economic analysis of voting in Sweden. *Public Choice*, 127 (3), 251–265, 2006. Erratum in *Public Choice*, 150 (1–2), 385–385, 2012.
- Free to trust: Economic freedom and social capital. *Kyklos*, 29 (2), 141–169, 2006 (with Niclas Berggren).
- Does free trade really reduce growth? Further testing using the economic freedom index. *Public Choice*, 122 (1–2), 99–114, 2005 (with Niclas Berggren).
- Central bank conservatism and labor market regulation. *European Journal of Political Economy*, 21 (2), 345–363, 2005 (with Stefan Laséen).
- Optimal utilitarian taxation and horizontal equity. *Journal of Public Economic Theory*, 7 (4), 681–708, 2005 (with Luca Micheletto).

### **Books and edited books**

- Privatizing Welfare Services: Lessons from the Swedish Experiment*, Oxford University Press, forthcoming (with Mårten Blix).
- Att styra och leda en vårdcentral: Hur går det till och vad kan förbättras?*, SNS Förlag, 2016 (with Jannis Angelis and Anna Häger Glenngård).
- Information – ett verktyg för bättre skolsystem*, SNS Förlag, 2016 (with Gabriel Heller Sahlgren).
- Att styra och leda äldreomsorg: Hur går det till och vad kan förbättras?*, SNS Förlag, 2014 (with Jannis Angelis).
- Välfärdstjänster i privat regi: Framväxt och drivkrafter*, editor, SNS Förlag, 2013.
- Den svenska tjänstesektorn*, editor, Studentlitteratur, 2012.
- Essays on Voting Behavior, Labor Market Policy, and Taxation*, Economic Studies 61, Uppsala University, Department of Economics (doctoral dissertation), 2002.

### **Chapters in books**

- Röstar väljarna med plånboken? In Lina Aldén *et al.*, *Nationalekonomins frågor*, Studentlitteratur, 2017 (with Mikael Elinder).
- Tål den svenska modellen att jämföras? Om utlandssvenskars attityder till välfärdsstaten. In Maria Solevid (ed.), *Svenska utlandsröster*, University of Gothenburg: the SOM Institute, 2016 (with Andreas Bergh and Richard Öhrvall).
- Vinster i välfärden: Funktion och opinion. In Johan Eklund (ed.), *Vinster, välfärd och entreprenörskap*, Swedish Economic Forum Report 2015, Swedish Entrepreneurship Forum, 2015.
- Kontrakt, kostnader och kvalitet. In Henrik Jordahl (ed.), *Välfärdstjänster i privat regi: Framväxt och drivkrafter*, SNS förlag, 2013 (with Mikael Elinder).
- Nationella reformer och lokala initiativ. In Henrik Jordahl (ed.), *Välfärdstjänster i privat regi: Framväxter och drivkrafter*. SNS förlag, 2013 (with Richard Öhrvall).
- Skattefinansierade tjänster i offentligt, kommersiellt och ideellt utförande. In Henrik Jordahl (ed.), *Den svenska tjänstesektorn*. Studentlitteratur.
- Vinst i välfärden: Nationalekonomiska erfarenheter och perspektiv. In Anders Morin (ed.), *Vitsen med vinsten*, Hjalmarson & Högberg, 2011.
- Privatization: Is dismantling public authority an international trend? In Mats Melin (ed.), *The IXth International Ombudsman Institute World Conference*. The Parliamentary Ombudsmen – JO, 2010.

Economic Inequality, in G.T. Svendsen and G.L.H. Svendsen (eds.), *Handbook of Social Capital*, Edward Elgar, 2009.

### Articles in Swedish

Vad vi kan lära av skolorna i gettot. *Kvartal*, October 22, 2018.

Omprovning av en djärv ESO-rapport, *Ekonomisk Debatt* [Journal of the Swedish Economic Association], 45 (5), 68–73, 2017. Rejoinder in *Ekonomisk Debatt*, 45 (7), 63–77.

Kvasimarknader i landet Lagom. *Tidskriften Respons*, 1 (2), 2012 (with Magnus Henrekson).

Var står svenska samhällsvetare politiskt?, *Ekonomisk Debatt*, 39 (1), 21–28, 2011 (with Niclas Berggren and Charlotta Stern).

Själviska och framåtblickande väljare – Hur många röster köpte maxtaxan i barnomsorgen? *Ekonomisk Debatt*, 37 (2), 6–12, 2009 (with Mikael Elinder and Panu Poutvaara).

Privat produktion av offentligt finansierade tjänster. *Ekonomisk Debatt*, 36 (3), 46–58, 2008

Tillitens ekonomi. *Ekonomisk Debatt*, 34 (3), 41–54, 2006 (with Niclas Berggren).

### Reviews

Review of *Tillväxt*, by Klas Eklund, in *Ekonomisk Debatt* [Journal of the Swedish Economic Association], 44 (3), 66–67, 2016.

Review of *The Triumph of Emptiness: Consumption, Higher Education and Work Organization*, by Mats Alvesson, in *Ekonomisk Debatt*, 43 (4), 91–92, 2015.

Review of *The Economics of Services: Microfoundations, Development and Policy*, 2<sup>nd</sup> edition, by Jan Owen Jansson, in *Ekonomisk Debatt*, 43 (3), 95–96, 2015.

Review of *Rena hem på smutsiga villkor? – Hushållstjänster, migration och globalisering*, by Anna Gavanas and Catharina Calleman (eds.), in *Tidskriften Respons*, 2 (3), 42–43, 2013.

Review of *Konkurrensens konsekvenser: Vad händer med svensk välfärd?* by Laura Hartman (ed.), in *Ekonomisk Debatt*, 40 (1), 71–78, 2012.

Review of *Milton Friedman: A Biography*, by Lanny Ebenstein, Palgrave Macmillan, in *Axess*, 6 (4), 41–42, 2007.

Review of *Den dystra vetenskapen: Om nationalekonomins och nyliberalismens kris*, by Lars Pålsson Syll, in *Ekonomisk Debatt*, 29 (5), 364–366, 2001.

### Policy reports

Knowledge-based Schooling for Prosperity: The Impact of Education Reforms on Swedish Economic Growth. Confederation of Swedish Enterprise, 2019 (with Gabriel Heller Sahlgren).

Lönsamma kunskapar: Sambandet mellan vinst och kvalitet i svenska grundskolor. Confederation of Swedish Enterprise, 2018 (with Gabriel Heller Sahlgren).

Vinstbegränsning i välfärden – Om Välfärdsutredningens utgångspunkter och de samhällsekonomiska konsekvenserna av att begränsa välfärdsföretagens vinster. Confederation of Swedish Enterprise, 2016 (with David Sundén).

En effektivare skola ger mer kunskap. Confederation of Swedish Enterprise, 2016.

Goda år på ålderns höst? En ESO-rapport om konkurrens inom äldreomsorgen, Report to the Expert Group on Public Economics (ESO) 2014:1 (with Mats Bergman).

Hinder och drivkrafter för tjänsteinnovation i offentlig sektor: Outsourcing av offentligt finansierade tjänster. Working Paper 2011:24, Swedish Agency for Growth Policy Analysis, 2011 (with Fredrik Andersson).

Ett lagförbud för myndigheter att bedriva konkurrensutsatt näringsverksamhet: Kriterier för undantag från förbud. Commissioned Research Report 2010:1, Swedish Competition Authority.

Privatiseringar av statligt ägda företag – En litteraturöversikt med fokus på OECD-länderna. Report N9010, Ministry of Finance and Ministry of Enterprise, Energy and Communications, 2009.

### **Opinion articles**

Some 30 opinion pieces, in Dagens Industri, Dagens Nyheter, Dagens Samhälle, Göteborgs-Posten, Norrbottens-Kuriren, Svenska Dagbladet, Sydsvenskan, and other outlets. Syndicated columnist for Svenska Nyhetsbyrån, 2017–2019.

### **Conference and seminar organization**

CESifo Economic Studies Conference, Public sector outsourcing, Munich, December 15–16, 2017.

IFN Stockholm Conference, Efficient provision of public services, Vaxholm, June 2016 (with Lovisa Persson). Financed by Jan Wallanders och Tom Hedelius Stiftelse.

22 public seminars at SNS within the research program From Welfare State to Welfare Society, 2012–2015 (with Ilinca Benson).

Working group meeting and policy conference in the EU funded COINVEST project, on intangible investment, Stockholm, September 2009 (with Harald Edquist).

Beyond the resource constraint: Alternative ways to improve schooling, Vaxholm, May 2009 (with Erik Grönqvist, Mikael Lindahl and Jonas Vlachos). Financed by Jan Wallanders och Tom Hedelius Stiftelse.

IFN Workshop on Privatization, Vaxholm, June 2008 (with Erik Lindqvist).

Seminar series in Public Economics, Department of Economics, Uppsala University, 2003–2006.

### **Teaching and supervision**

Teacher, Economics Research and Communication, Örebro University School of Business, spring 2020

Teacher, Public Economics, advanced level, Örebro University School of Business, fall 2019

Course coordinator, Thesis work, advanced level, Örebro University School of Business, spring 2019

572 hours of teaching, examination, supervision and planning at the Department of Economics, Uppsala University, 2002–2017

Co-advisor of Ronny Freier, Stockholm School of Economics (defended his Ph.D. thesis on September 9, 2011), and of Mikael Elinder and Che-Yuan Liang, Department of Economics, Uppsala University (both defended their Ph.D. theses in 2008)

Supervisor of 2 master's theses, Örebro University School of Business, since 2019

Supervisor of more than 30 bachelor's and master's theses, Uppsala University, Department of Economics, 2002–2018

### **External reviewer of applications, discussant, grading committees**

Member of the grading committee at the public defense of Anton Gidehag's dissertation *Understanding Firm Behavior – The Role of Recruitments and Institutional Reforms*, Örebro University, 2020.

External expert reviewer for Klaas Staal's application for the degree of Associate Professor (Docent) at Karlstad University, 2019.

Member of the grading committee at the public defence of David Sundström's dissertation *On Specification and Inference in the Econometrics of Public Procurement*, Umeå University, September 2, 2016.

Referee at the public defence of André Schultz's dissertation *Essays on the Political Economy of Federalism in Autocracies*, Frankfurt School of Finance and Management, November 25, 2014.

Member of the grading committee at the public defence of Lina Maria Ellegård's dissertation *Political Conflicts over Public Policy in Local Governments*, Lund University, September 27, 2013.

Faculty opponent on Mattias Nordin's Licentiate thesis, Uppsala University, October 27, 2010.

Member of the grading committee at the public defence of Pelle Ahlerup's dissertation *Essays on Conflict, Institutions, and Ethnic Diversity*, University of Gothenburg, October 21, 2009.

Discussant at the final seminar on Margareta Ekbladh's dissertation manuscript *Essays on Sickness Insurance, Absence Certification and Social Norms*, Lund University, June 2007.

Discussant at the final seminar on Mattias Erlandsson's dissertation manuscript *On Monetary Integration and Macroeconomic Policy*, University of Gothenburg, December 2002.

### **Reviewing**

American Political Science Review; Annals of Regional Science; BMC Health Services Research; British Journal of Political Science; British Journal of Sociology; CESifo Economic Studies; Constitutional Political Economy; Contemporary Economic Policy; Economic Inquiry; Economica; Economics of Education Review; Economics of Governance; Education Economics; European Journal of Political Economy; FinanzArchiv; Finnish Economic Papers; International Tax and Public Finance; IZA World of Labor; Journal of Asian Economics; Journal of Economic Psychology; Journal of Industry, Competition and Trade; Journal of Money, Credit and Banking; Journal of Population Economics; Journal of Public Economics; Journal of Socio-Economics; Kyklos; Leadership Quarterly; Political Behavior; Political Psychology; Proceedings of the National Academy of Sciences; Public Choice; Regulation and Governance; Review of Economics and Statistics; Review of International Organizations; Scandinavian Journal of Economics; Scandinavian Political Studies; Social and Personality Psychology Compass.

### **Scientific conferences (presenter or discussant)**

- Association of Private Enterprise Education: Nassau 2004
- Berkeley-Paris Organizational Economics Workshop: Paris 2016
- CESifo Area Conference on Public sector economics, Munich 2003
- CESifo Summer Institute: Venice 2000

- Econometric Society: Lausanne 2001
- European Economic Association: Lausanne 2001, Budapest 2007, Milan 2008, Oslo 2011
- European Public Choice Society: Paris 2001, Belgirate 2002, Jena 2008, Izmir 2010, Rennes 2011, Zürich 2013, Cambridge 2014, Groningen 2015, Freiburg 2016, Rome 2018, Jerusalem 2019
- Gothenburg Public Management Seminar: Gothenburg 2013
- IFAU Workshop on the child care price reform of 2002: Uppsala 2007
- IFN conference, Beyond the resource constraint: Alternative ways to improve schooling: Vaxholm, 2009
- IFN conference, Globalization of the production of services: Stockholm 2006
- IFN Stockholm Conference: Vaxholm 2007, 2016
- IFN Workshop on Privatization: Vaxholm 2008
- International Institute of Public Finance: Paphos 2006, Maastricht 2008, Uppsala 2010, Tokyo, 2017
- Marianne and Marcus Wallenberg Foundation Jubilee Symposium: Stockholm 2013
- Midwest Political Science Association: Chicago 2011
- National Conference of Swedish Economists: Lund 2010, Uppsala 2011
- Nordic Workshop on Industrial Organization: Stockholm 2007
- Nordic Workshop on Tax Policy and Public Economics: Uppsala 2001, 2008
- Public Choice Society: Baltimore 2004, New Orleans 2005, 2006, San Antonio 2008, Fort Lauderdale 2016, Charleston, 2018
- Ratio Colloquium for Young Social Scientists, Trust, reciprocity and social capital: Stockholm 2006
- Royal Economic Society: Warwick 2002
- Spanish Public Choice Workshop: Pamplona 2019
- Spring Meeting of Young Economists: Copenhagen 2001
- Southern Economic Association: Washington DC 2016, 2018, Tampa 2017
- Swedish Network for European Studies in Economics and Business: Mölle 2007
- T2M: Paris 2000
- Uppsala Public Management Seminar: Uppsala 2014
- VATT workshop, Empirical political economics and political science: Helsinki 2013
- World Meeting of the Public Choice Societies: Amsterdam 2007

### **Invited scientific seminar presentations**

Copenhagen Business School (CEBR), FIEF, Frankfurt School of Finance & Management, Hanken School of Economics, HUI, Lund University, National Institute of Economic Research, Örebro University, Ratio, Research Institute of Industrial Economics, Södertörn University, Stockholm School of Economics, Stockholm University (IIES), The Swedish Riksbank, Umeå University (Department of Economics and Department of Sociology), Université Libre de Bruxelles (Centre Emile Bernheim), University of Economics in Prague, University of Gävle, University of Gothenburg (Department of Economics and Department of Political Science), University of Helsinki, Uppsala University (Department of Economics and Department of Government).



**Policy seminars**

I regularly participate as a speaker or discussant at policy seminars in Sweden, for example at the annual Almedalen week in Visby or at *Kvalitetsmässan* in Gothenburg. I have also given presentations at policy seminars at the European Parliament in Brussels and at the think tanks CfEE and Reform in London.

**Languages**

Swedish: native proficiency

English: full professional proficiency

German: limited working proficiency

**Other experience**

Brf Ymergården, Condominium association, member of the board, since 2017

Jordahl Consulting AB, freelance consultant, founder and CEO, since 2012

Fria Moderata Studentförbundet [FMSF – Confederation of Swedish Conservative and Liberal Students], vice chairman, 2001–2003

Svensk Linje, editorial staff, 1997–2001