**International peer-reviewed publications:**

Hatzigeorgiou, A and M Lodefalk (2021), ”A Literature Review of the Nexus between Migration and Internationalization”, *Journal of International Trade & Economic Development*, vol. 30, no. 3.

Hatzigeorgiou, A and M Lodefalk (2019), ”Migration and Servicification: Do Immigrant Employees Spur Firm Exports of Services?”, *The World Economy*, vol. 42, no. 11.


Lodefalk M (2017), ”Servicification of Firms and Trade Policy Implications”, *World Trade Review*, vol. 16, no. 1.


**Other work published:**

(2021) "Migration can Play a Role in the Post-Pandemic Reboot of Global Trade", CEPR, *VoxEU.org*, Blog column, 24 April. (Together with Hatzigeorgiou and Alm)


(2018) "Svenska affärsänglar – hur lyckas de med sina investeringar?", *Ekonomin Debatt*, vol. 46, no. 3. (Together with F W Andersson)


(2016) "Brexflektioner – vilka blir de ekonomiska konsekvenserna av att Storbritannien lämnar EU?", *Ekonomin Debatt*, vol. 44, no. 6. (Together with A Hatzigeorgiou)


(2015) "Migration kan främja internationalisering", *Ekonomska Samfundets Tidskrift*, vol. 69, no. 1. (Together with A Hatzigeorgiou)


(2015) "Utländsödda kan främja företagens export av tjänster" (Foreign-born promote firms’ export of services), *Ekonomin Debatt*, vol. 43, no. 6. (Together with A Hatzigeorgiou)

(2015) ”Atithi Devo Bhava?” (The guest is equivalent of God?), Observer Research Foundation, Issue Brief no. 91. (Together with N Agarwal)

(2015) ”Getting more out of India’s ‘Tourist Visa on Arrival’ scheme”, International Growth Centre, Ideas for India, Blog column, 10 April. (Together with N Agarwal)


(2012) ”Utlandsfödda främjar företagens utrikeshandel” (Foreign-born promote firm’s foreign trade), Ekonomisk Debatt, vol. 40, no. 5. (Together with A Hatzigeorgiou)


(2006) Capacity Building on WTO and Environmental Protection, Swedish Environmental Protection Agency, Book.¹ (Together with M Storey et al)

(2005) Climate and Trade Rules - harmony or conflict, National Board of Trade, Sweden, Report.

**Selected working papers:**

¹ Book published by the Swedish Environmental Protection Agency.


Education:

PhD in economics, Örebro University, Sweden, 2010-2013, defended 14 June 2013
Opponent: Prof Holger Görg, Christian-Albrechts University, Kiel, Germany
Examiners: Prof Karolina Ekholm, Stockholm University/Central Bank of Sweden; Ass Prof Fredrik Heyman, Research Institute of Industrial Economics (IFN); Prof Sune Karlsson, Örebro University
Discussant at Final Seminar: Prof Martin Andersson, Lund University
Supervisors: Prof Fredrik Sjöholm, Lund University/IFN; and Prof Pär Hansson, Örebro University/Growth Analysis

MSc studies in economics (exchange student from Stockholm University), University of Western Ontario, Canada, 1999/2000

BA in political science, University of Växjö, Sweden, 2004

BSc in economics, Stockholm University, Sweden, 2000

Language studies (German and Spanish), Goethe and Malaca Institutes, Germany and Spain, 98-99.

Professional background:

Current positions:

- Research Fellow, Global Labor Organisation, Nov 2018-
- Researcher, Ratio Institute, Sweden, Sep 2016-
- Associate Prof, Örebro University, Sweden, May 2017-
  - Research leader (together with D Johansson), The research group on Entrepreneurship, Family Firms, Globalisation and Institutions (EFGI), Örebro University, Fall 2017-
  - Initiator and co-leader, AI-Econ Lab, 2019-
  - Teaching a graduate course in corporate finance and parts of applied econometrics course.
• Co-Director, Jean Monnet Trade and Investment in Services Associates (TIISA) Network, Fall 2018-
• Founder, Sörby Economics AB, Örebro, Sweden, 2010-
  Consultancy in economic research and development. (Business founded in 2010. Operations transferred to limited company in 2014.)

Previous positions:
Research Fellow in Economics, Örebro University, Sweden, Feb 2014-Dec 2017
• Postdoc research position incl. comprehensive teaching and leadership training program
Senior Adviser and Trade Economist (since 2008 and 2006, respectively), Department for Trade and Policy Developments, National Board of Trade (Kommerskollegium), Sweden 2003-2014 (paternity leave 2007, and on leave Oct 2010 – Aug 2013)
• Responsible for support to the Department on economic analysis of trade and trade policy.
• General economic analysis in the field of trade and trade/investment, including responsibility for CGE modelling.
• (Member of the EC-Commission Network for European Trade Economist, 2005-2013)
Lecturer in Economics, Örebro University, Sweden, Oct 2010-Feb 2014
• Teaching a graduate course on the international trading system
Senior officer, International department, The Social Security Administration, Sweden, 2001-2003
Officer, International department, The Social Security Administration, Sweden, 2001
Graduate Research Assistant for Prof John Whalley, Department of Economics, UWO, Canada, 2000
• This involved i.a. providing input to a research project on a World Environmental Organisation.
Internship, Swedish Cooperative Centre (a development assistance NGO), Stockholm, Sweden, 2001.
Communicator, Bite Telemarketing, 1996-1997

Research visits:
Nottingham Centre for Research on Globalisation and Economic Policy (GEP), UK, June 2012.

Other work:
Editorial board member, Journal of the Swedish Economic Association, 2017-
Boardmember, Jusek (trade union for economists et al), National Board of Trade, 2003-2005.
Contact person, Saco (trade union), Social Security Administration, Gotland, 2002-2003.

Awards:
• Jan Wallander & Tom Hedelius Foundation, grant for research exchange and dissemination (26k USD), May 2020
• Jan Wallander & Tom Hedelius Foundation, 3-year research grant (156k USD), May 2019
• Erasmus+, three-year education and research grant (€300 000), July 2018 (co-investigator)
• Torsten Söderberg Foundation, two-year research grant (147k USD), December 2016
• Wallander post-doctoral three year research grant (207k USD), Jan Wallander and Tom Hedelius Foundation, December 2013
• Sven and Dagmar Saléns Stiftelse, for a visiting PhD student position at the Leverhulme Centre for Research on Globalisation and Economic Policy, University of Nottingham, United Kingdom, June – July 2012, Supervisor Prof Richard Kneller.
Curriculum Vitae – Magnus Lodefalk, magnus.lodefalk@oru.se

• Örebro Enskilda Handelsföreningens Stiftelse, award for scientific paper, June 2012.

Computer skills:
SQL, Stata, LaTeX, GEMPACK/GTAP, MS Office and databases such as WITS

Invited presentations include:
• Nordic Initiative for Corporate Economics (NICE), Denmark, conference, September 2021.
• Export Credit Agency, Sweden, presentations, 18 September 2019.
• National Board of Trade, Sweden, seminar, 21 March, 2019.
• University of Minho, Portugal, seminar, 18 April 2018.
• Research Institute of Industrial Economics (IFN), seminar, 14 February 2018.
• OECD expert meeting on services trade policy, structural transformation and labour market adjustments, Paris, 29 January, 2018.
• Kommuninvest of Sweden, annual meeting of members, panellist, 20 April 2017.
• Kiel Institute for the World Economy, Germany, seminar, 2 December 2016.
• Enterprise Research Centre, Birmingham, United Kingdom, Seminar on Institutions and High Growth Entrepreneurship, 20 September 2016
• Åsta Forum, conference arranged by Region Halland, Swedish Confederation of Industry (Halland) and Business Halland, 4 February 2016
• National Institute of Economic Research, Sweden, 3 November 2015.
• Ministry of Finance, Sweden, seminar, 3 November 2015.
• Kiel Institute for the World Economy, Germany, seminar, 21 May 2015.
• Herbert Felix Institute, Eslov, Sweden, 28 April 2015.
• OECD Trade Committee, breakfast seminar arranged by the National Board of Trade and Swedish Delegation, Paris, 5 November 2014.
• County Administrative Board, Stockholm, Sweden, 5 December 2014.
• County Administrative Board, Örebro, Sweden, 26 September 2014
• Entrepreneurship and Small Business Research Institute, Stockholm, Sweden, 14 May 2014
• County Administrative Board, Stockholm, Sweden, 9 April 2014
• Regional Development Council, Örebro, Sweden, 28 March 2014
• Municipality of Sundsvall, Sweden, 31 October 2013
• Foreign Ministry, Sweden, 11 September 2013
• Lund University, Department of Economics, seminar, Sweden, 16 January 2012.
• Lund University, Department of Economics, seminar, Sweden, 18 October 2011.
• EU-Commission, Brussels, Belgium, 19 March 2010
• EU Trade Economist Network, Haag, Netherlands, 9 October 2009
• EU Trade Economist Network, Barcelona, Spain, September 2006
• Royal Institute for International Affairs workshop on trade and climate relationship, London 2005
• UNFCCC, COP10, side-event arranged by UNCTAD and ICTSD, Buenos Aires, 2004

Presentations at peer-reviewed conferences:
• 19th ILERA World Congress, Lund, Sweden, June 2021
• Trade in Services and Investment Associates (TIISA) Annual Conf, China/Zoom, Nov 2020 (presented by Sabolova)
• Trade in Services and Investment Associates (TIISA) Annual Conf, Switzerland, Sept 2019
• FREIT: LETC Conference, Izola, Slovenia, June 2019
• 94th Western Economic Association Int. Conference, San Francisco, USA, June 2019
• SNEE Annual Conference, Lund, Sweden, November 2018 (presented by Tang)
• SNEE Annual Conference, Malmö, Sweden, October 2017
ETSG Annual Conference, Florence, Italy, September 2017
6th International Conference on “Economics of Global Interactions: New Perspectives on Trade, Factor Mobility and Development”, Bari, Italy, September 2015
ETSG Annual Conference, Munich, Germany, September 2014
National Conference in Economics, Stockholm, Sweden, September 2012 (poster)
National Conference in Economics, Uppsala, Sweden, September 2011 (poster)
European Trade Study Group Annual Conference (ETSG), Denmark, September 2011
The 12th Annual SNEE European Integration Conference, Mölle, Sweden, 2010
12th Annual Conference for Global Economic Analysis, Helsinki, Finland, 2008
ETSG Annual Conference, Vienna, Austria, September 2006
10th Annual Conference for Global Economic Analysis, Addis Ababa, Ethiopia, 2006
Agri- and Trade Workshop, SLU, 2006

Other experiences:
Initiator and main organizer of international and multidisciplinary digital conference on The Impact of AI on White Collar Work, November 2020.
Initiator and co-leader of an international and multidisciplinary research lab (AI-Econ Lab), 2019.
Co-initiator and co-organizer of workshop on publishing in higher-ranked journals, Örebro University, 2018.
Co-initiator of the Örebro University Junior Faculty organisation, 2017.
Lecturer and coordinator, Economic analysis, Economics 101, Örebro Univ, Fall 2016
Organiser of the seminar series in economics, Örebro University, 2016-
Brown-bag seminar series initiator and coordinator, Örebro University, 2016-2020.
Main lecturer and course manager for advanced course on The International Trading System, Örebro University, 2011-2014.
Co-organised research meetings in economics, Örebro University, 2011-2012
Arranged a workshop on micro-level analysis of globalisation, National Board of Trade, May 2010.
Presented at seminar on the development of services and their importance for success, National Board of Trade and Almega, Sweden, 20 April 2010
Started up, managed and spread knowledge about micro-level database at the National Board of Trade in 2007-2010.
Held an introduction to GTAP and other GE models – workshop, National Board of Trade, 2008.
Taught on international trade – various courses for Chinese, Eastern European and Swedish government officials, academics and students; Stockholm, Lund, Örebro and Tallinn; 2005-2010.
Guest lecturing on policy responses to globalisation in the trade and environment field, MA-course; Uppsala University 2006.
Coordinator and Chair for session on global environmental governance, Sino-Swedish Senior Seminar on Trade and Environment, Saltsjöbaden, 2006.
Member of the reference group for a major research call (Trade & Environment, 30 mn SEK) of the MISTRA research foundation
Taught on trade and environment in the WTO – courses for Chinese officials and academics; Stockholm and Lund; 2005.
• Started up GTAP-work at the National Board of Trade in 2005.

Referee activities and grading committees
• Final reviewer, pre-Viva PhD Thesis paper, Polina Knutsson, Lund University, June 2019
• Final discussant, pre-Viva PhD Thesis seminar, Irina Andone, Uppsala University, Jan 2018

Supervision of PhD students
• Erik Engberg, started August 17 2020.
• Johan Karlsson, started January 2016, completed 3 April 2020.
• Aili Tang, from January 2017, completed 25 May 2018.
• Louise Johansson, from April 2016, completed 23 March 2018.
• Anton Gidehag, January 2015 – November 2016.

Affiliations
• Trade in Services and Investment Associates (TIISA) Network
• The Global Labor Organization
• The Network of European Trade Economists (TEN) from the European Commission and Member States’ Administrations (previous)
• The Global Trade Analysis Project (GTAP) network
• The network of the Online Users of The Swedish Employer Employee Data (OUTSEED)
• The Swedish Economic Association
• The European Economic Association
• The American Economic Association

Project leadership
• Research project on Labour market effects of AI, 2020-
• Research project on Export Credit Guarantees, 2017-
• 1-week course on international trade; Estonian School of Diplomacy; Estonia; 2005.
• Sino-Swedish Capacity Building on Trade and Environment; Sida-funded project for which the National Board of Trade was responsible for a substantial part of development and implementation (our part of the budget approx 1 million SEK).
• Project on the relation between the services and industrial sectors in Sweden and implications for trade and trade policy, incl. database ordered from Statistics Sweden, 2007-2010.

Selected media coverage, recently
Finago (2021), 10 December (Interviewed).
Nerikes Allehanda (2020), 1 November (Interviewed).
VD-tidningen (2019), 5 December.
Ingenjören (2019), 16 August (Interviewed).
Nerikes Allehanda (2019), 24 June (Interviewed).
Sveriges Radio (2018), 19 August (Interviewed, Godmorgon Världen, P1).
Dagens Industri (2016), 22 June.
Hallands Nyheter (2016), 4 February.
Hallandsposten (2016), 6 February.
Världshorisont (2015), Magazine of the UN-association of Sweden, No. 4, (Interviewed).
Epoch Times (2015), 4 September.
Dagens Nyheter (2015), 1 September (Op-ed).
Aftonbladet (2015), 1 September.
Scroll.in (2015), 9 June.
Kristianstadsbladet (2015), 22 October (Interviewed).
Wall Street Journal (2015), 10 April (on co-authored study).
Sundsvalds Tidning (2013), 2 November (Interviewed).
Svenska Dagbladet (2013), 15 June (Interviewed).
Dagens Industri (2013), 11 November.
The Local (2013), 11 November (Interviewed).
SVT Nyheter Skåne (2013), 11 November.
Fordonskomponenten (2012), No 4 (Interviewed).
Veckans Affärer (2010), 26 January (Interviewed).