

YPI key

Version 3.0

Dishonest charm

- 6. It's easy for me to charm and seduce others to get what I want from them.
- 33. Pretty often I act charming and nice, even with people I don't like, in order to get what I want.
- 14. I have the ability to con people by using my charm and smile.
- 38. When I need to, I use my smile and my charm to use others.
- 27. When someone asks me something, I usually have a quick answer that sounds believable, even if I've just made it up.

Grandiosity

- 10. I'm better than everyone on almost everything.
- 37. I'm more important and valuable than other people.
- 41. I am destined to become a well-known, important and influential person.
- 19. I have talents that go far beyond other people's.
- 30. The world would be a better place if I were in charge.

Lying

- 43. Sometimes I find myself lying without any particular reason.
- 24. Sometimes I lie for no reason, other than because it's fun.
- 50. I've often gotten into trouble because I've lied too much.
- 47. I like to spice up and exaggerate when I tell about something.
- 7. It's fun to make up stories and try to get people to believe them.

Manipulation

- 15. I am good at getting people to believe in me when I make something up.
- 31. To get people to do what I want, I often find it efficient to con them.
- 11. I can make people believe almost anything.
- 46. It has happened that I've taken advantage of (used) someone in order to get what I want.
- 20. It's easy for me to manipulate people.

Remorselessness

- 44. To feel guilty and remorseful about things you have done that have hurt other people is a sign of weakness.
- 8. I have the ability not to feel guilt and regret about things that I think other people would feel guilty about.
- 28. When someone finds out about something that I've done wrong, I feel more angry than guilty.
- 48. To feel guilt and regret when you have done something wrong is a waste of time.
- 21. I seldom regret things I do, even if other people feel that they are wrong.

Unemotionality

- 2. I usually feel calm when other people are scared.
- 36. What scares others usually doesn't scare me.
- 25. To be nervous and worried is a sign of weakness.
- 45. I don't let my feelings affect me as much as other people's feelings seem to affect them.

39. I don't understand how people can be touched enough to cry by looking at things on TV or movie.

Callousness

12. I think that crying is a sign of weakness, even if no one sees you.

17. When other people have problems, it is often their own fault, therefore, one should not help them.

35. I often become sad or moved by watching sad things on TV or film (r).

49. I usually become sad when I see other people crying or being sad (r).

23. It's important to me not to hurt other people's feelings (r).

Thrill-seeking

1. I like to be where exciting things happen.

22. I like to do things just for the thrill of it.

42. I like to do exciting and dangerous things, even if it is forbidden or illegal.

29. I get bored quickly by doing the same thing over and over.

4. I get bored quickly when there is too little change.

Impulsiveness

3. I prefer to spend my money right away rather than save it.

26. If I get the chance to do something fun, I do it no matter what I had been doing before.

32. It often happens that I do things without thinking ahead.

18. It often happens that I talk first and think later.

9. I consider myself as a pretty impulsive person.

Irresponsibility

5. I have probably skipped school or work more than most other people.

40. I often don't/didn't have my school or work assignments done on time.

13. If I won a lot of money in the lottery I would quit school or work and just do things that are fun.

16. I have often been late to work or classes in school.

34. It has happened several times that I've borrowed something and then lost it.